

Department Name: Aviation

Reporting Period: Fiscal Year 2004-2005 3nd Quarter

I. Performance Initiatives	Page 2
II. Personnel Status	Page 7
III. Financial Performance	Page 8
IV. Department Director Review	Page 9

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownership: Assistant Aviation Director Operations **Project Name and Number:** Strategic Plan TP6: Develop an improved taxicab dispatching procedure by June 2005. X Business Plan **Budgeted Priorities** Status: Completion of the final package is delayed due to the fabrication of Customer Service curbside back-lit signs being outsourced by Technical Support group and Workforce Dev. the electrical requirements being outsourced by MDAD Maintenance ECC Project Division. Audit Response Other (Describe) **Project Name and Number:** Strategic Plan TP6: Publish a MIA Welcome/Orientation Manual for new airline station X Business Plan manager by April 2005. **Budgeted Priorities** Customer Service **Status:** Publication of this document has been postponed. It will be

published subsequent to the appointment of the new Director and will include a welcome letter from same.

Workforce Dev.
ECC Project
Audit Response
Other

Strategic Plan

(Describe)

Project Name and Number:

ES9: Achieve "Zero Discrepancy" rating on the annual FAA Part 139 Inspection by September 2005.

Status: Accomplished. A zero discrepancy rating has been achieved. The FAA conducted its annual certification inspection on March 30 and April 1 and issued MIA its 9th consecutive zero discrepancy rating.

X Business Plan
Budgeted Priorities
Customer Service
Workforce Dev.
ECC Project
Audit Response
Other

Project Name and Number:

ES9: Reduce response time to Noise Complaints by September 2005.

Status: The internal procedures for noise complaints have been streamlined and the response time has been reduced from ten to seven days.

___ Strategic Plan X Business Plan

__Budgeted Priorities _ Customer Service

(Describe)

_ Workforce Dev. _ ECC Project _ Audit Response Other

(Describe)

8/12/2005 Page 2 of 16

Departmental Quarterly Performance Report Department Name: Aviation Reporting Period: FY 2004-2005 3rd Quarter

Project Name and Number: TP6: Develop a Quality Assurance Program for the janitorial service program by July 2005. Status: Performance measures have been developed for use in a computerized janitorial program. These measures are currently being field tested via wireless handheld equipment. The Program is now ready for review by MDAD Management staff.	Strategic Plan X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other
Project Name and Number: ES8: Increase ground transportation revenue by 10%, by September 2005. Status: Ground transportation revenue is above the goal of a 10% increase. Amount for April was up 23.05% over last year, May was 18.48%, and June was 26.17%.	(Describe) Strategic Plan _X Business Plan _Budgeted Priorities _Customer Service _Workforce DevECC Project _Audit Response _Other _(Describe)

Page 3 of 16 8/12/2005

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownership: Assistant Aviation Director Administration **Project Name and Number:** Strategic Plan ECC# 544, ES 3: Develop and install a computerized inventory X Business Plan management system by September 2005. **Budgeted Priorities** Customer Service Status: Placed on hold pending Miami-Dade Data Stream EAMS Workforce Dev. countywide implementation. ECC Project Audit Response Other (Describe) **Project Name and Number:** Strategic Plan ES 8: Reduce contracted consultant dependency in Technical Support X Business Plan Division by September 2005. **Budgeted Priorities** Customer Service Status: Awaiting for outcome on negotiation that took place on 7/15/05 Workforce Dev. with regards to the renewal of contract that expired on 5/2005. The hiring ECC Project of the Sr. System Analyst Programmer to replace any future contract Audit Response dependency is still on hold due to budgetary constraint. Other (Describe)

8/12/2005 Page 4 of 16

Department Name: Aviation Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownershi	p: Assistant	Aviation	Director	Security

Ownersnip: Assistar		tor Becurny		····	
Project Name and I					Strategic Plan
ES 8: Respond to do	X Business Plan				
	Budgeted Priorities				
Status: Accomplish	ned. 2nd quarter	average respon	nse time is	3 minutes.	Customer Service
_	_				Workforce Dev.
<u>Month</u>	<u>Target</u>	<u>Actual</u>			ECC Project
Apr 05	5	3			Audit Response
May 05	5	3			Other
June 05	5	3			(Describe)
					(Describe)
Project Name and	Number:				Strategic Plan
TP 6: Clear reported		es within an av	erage of 12	? minutes.	X Business Plan
		,	- V V		Budgeted Priorities
Status: Accomplis	hed. 2nd quarter	average clears	ince time o	f unattended	Customer Service
bags is 7.3 minutes.	damen				Workforce Dev.
					
<u>Month</u>	<u>Target</u>	<u>Actual</u>			ECC Project
Apr 05	12	7			Audit Response
May 05	12	7			Other
June 05	12	8			(Describe)
Julie 03	12	Ū			
Project Name and	Number:	···· - ···			Strategic Plan
TP 6: Respond to th		within the spe	cified aver	age time:	X Business Plan
A) Routine Co			9		Budgeted Priorities
,	it Calls: 7 minut	es			Customer Service
,	Response: 3 mi				l
C) Emergency	Response. 5 mil	· · · · · · · · · · · · · · · · · · ·			_ Workforce Dev.
Status: Accomplis	hed				ECC Project
Status. Accomplis	ned.				Audit Response
					Other
	Δ	<u>B</u>		<u>c</u>	(Describe)
Month Target	<u>A</u> <u>Actual Tan</u>		<u>Target</u>	≃ <u>Actual</u>	
Apr 05 7	5 7		3	1	
May 05 7	3 7			2	
June 05 7	4 7		3 3	1	
	·		•	•	
					

Page 5 of 16 8/12/2005

Department Name: Aviation Reporting Period: FY 2004-2005 3rd Quarter

TP 6: Perf overall 90	ame and Num Complian Complishe Num Challenge/C	num of 2,500 ace Rate eac d. ber		nge/Compliance	Test with an	Strategic PlanX Business Plan Budgeted Priorities Customer Service Workforce Dev ECC Project Audit Response
Month Apr 05 May 05 June 05	Tes Target 2,500 2,500 2,500		<u>K Complia</u> Target 90% 90% 90%	nce Rate Actual 98% 99% 99%		Other (Describe)
TP 6: Red 2005. Status: Co	n target. Ta	crimes by :	e rate is d	1,170 to 1,111 own 29% from EYTD actual 546 603 655	•	Strategic PlanX Business PlanBudgeted PrioritiesCustomer ServiceWorkforce DevECC ProjectAudit ResponseOther(Describe)
TP 6: Esta Aviation September Status: O	Airports (G r 30, 2005. pa-Locka A endall-Tami	ity ID issua AA) Tenandi irport is at 1 ami Airport	00%com	ed Based Oper	adges for General rators (FOBs) by	Strategic PlanX Business Plan Budgeted Priorities Customer Service Workforce Dev ECC Project Audit Response Other (Describe)

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownership: Assistant Aviation Director Business Management

		ion Director Business Management	
•	ame and Number		Strategic Plan
ECC 820; I	X Business Plan		
\$20 million	Budgeted Priorities		
			Customer Service
Status: Acc	complished.		Workforce Dev.
	ECC Project		
	Accounts Re	eceivable (\$ million)	Audit Response
<u>Month</u>	Target	Actual	Other
Apr 05	\$18.83	\$13.18	(Describe)
May 05	\$18.67	\$12.20	(Describe)
Jun 05	\$18.50	\$11.84	
3411 03	Ψ10.00	ψ11. 04	
. •	ame and Number		Strategic Plan
		l Operations sales per enplaned passenger at the	X Business Plan
1		nthly targets for FY 04-05 during transition and	Budgeted Priorities
constructio	on of CIP.		Customer Service
			Workforce Dev.
	•	ositive variance due to delay in transition of	ECC Project
food/bevera	age and retail spac	ce, and increased duty-free sales.	Audit Response
			Other
، ا	Commercial Gross	Sales ner	(Describe)
_	Enplaned Pass		(======================================
			1
Month		Actual	
Apr-05		13.37	į
May-05	•	13.38	
Jun-05	\$12.32 \$	13.56	
Project N	ame and Numbe		Strategic Plan
ES 9: Achi	ieve a program tha	at stays within the cost of \$16.90 per enplaned	X Business Plan
passenger.			Budgeted Priorities
			Customer Service
Status: O	n target. Howeve	er, results for FYTD do not reflect projections for	
		s were received in lump sum at the beginning of the	
fiscal year.			
half of the	fiscal year.	•	Audit Response
	Other		
	<u>Enplar</u>	ned Passenger	(Describe)
	_	(FYTD)	
Month	Target	Actual	
Apr 05	\$16.90	\$13.37	
	\$16.90	\$13.38	
May05 Jun 05	\$16.90	\$13.47	1

Departmental Quarterly Performance Report Department Name: Aviation Reporting Period: FY 2004-2005 3rd Quarter

Project Name and Number: ES 8: Decrease vacant space in non-terminal buildings, from 67% to 70% occupancy rate by September 2005. Status: On target. However, delays in preparing and upgrading some non-terminal building/spaces to leaseable condition have influenced the decision to defer the timing to occupy spaces. Consequently, our pre-planned dates for tenants to move-in did not materialize during the third fiscal quarter as projected. Revised projection for fiscal year-end is still inline with our targeted occupancy rate.	Strategic Plan X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)
Project Name and Number: ES 8: Facilitate development at General Aviation Airports by increasing the percent of available properties placed under new development or sublease by September 2005. Status: On target. The Board of County Commissioners has approved the MEA development lease for an additional 4 acres and the Lease Amendment with JP Aviation, permitting sublease development on 25 acres.	Strategic PlanX Business Plan Budgeted Priorities Customer Service Workforce Dev ECC Project Audit Response Other (Describe)
Project Name and Number: ES 8: Issue RFPs for key future concessions by September 2005. Status: On target. RFPs issued during fiscal year include North/South Terminal Retail Concessions, Duty-Free Concession, North/South Terminal Food/Beverage Concessions, Hotel Consultant, and Pre-paid Phone Cards. Banking/ATM RFP is in process of preparation.	Strategic Plan X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)
Project Name and Number: ES 8: Get contracts in place for key future concessions by September 2005. Status: In progress in accordance with RFP schedules by adjusting for North/South Terminal Retail Concessions.	Strategic Plan X Business Plan Budgeted Priorities Customer Service Workforce Dev. ECC Project Audit Response Other (Describe)

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownership: Assistant Aviation Director Facilities Management

Project Name and Number: ES 8: Develop a program to reduce cost of International Waste Disposal by September 2005. Status: On schedule. The business plan has been drafted and reviewed by upper management as of May 30, 2005. Management is considering the recommendation in the business plan that MDAD wait until July, 2006 to cancel the contract with BFI in order to avoid substantial contractual penalties. A memo recommending this change to the milestones is in process through the approval chain to the Director.	Strategic PlanX Business Plan Budgeted Priorities Customer Service Workforce Dev ECC Project Audit Response Other (Describe)
Project Name and Number: ES 8: Create a Maintenance Construction Team to return vacant space to service faster by September 2005. Status: On schedule. The proposal to create this Construction Team was approved by the Director. Remaining issues are identifying the funding source as well as the project type and scope which this team should undertake. Office and Shop space has already been identified.	Strategic Plan _X Business Plan _ Budgeted Priorities _ Customer Service _ Workforce Dev ECC Project _ Audit Response _ Other _ (Describe)
Project Name and Number: ES 9: Maintain ISO 14001 certification for Maintenance Division by September 2005. Status: On schedule. Due to the success of the 6-month re-inspection in March, 2005, ISO has changed to an annual inspection schedule due every March. We have engaged in a very successful battery recycling program and have recycled over 500 lbs of used batteries to date. Additionally, we have collaborated with the Warehouse staff to recycle toner cartridges and cardboard recycling. This brings us to 11 items which we currently recycle.	Strategic Plan _X Business Plan _ Budgeted Priorities _ Customer Service _ Workforce Dev ECC Project _ Audit Response _ Other _ (Describe)

8/12/2005 Page 9 of 16

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES Ownership: Assistant Aviation Director Capital Facilities

Ownershij	p: Assista	nt Aviation	Director	Capital Facilities	
Project N	ame and	Number:			Strategic Plan
ES 9: Mai	ntain CIP	X Business Plan			
		ry Incident			Budgeted Priorities
		ble Injury R		s	Customer Service
В.		kday Rate			Workforce Dev.
		ay from We			1 — -
0.	24,211,7	ECC Project			
Status: A	ccomplish	Audit Response			
States 11	COUNTRIBLION	ioa. nupir	, ,, ,, ,, ,	s.com/insuranceclaims/welcome.htm	Other
	<u> </u>			<u>B</u>	(Describe)
Month	Target	<u>Actual</u>	<u>Target</u>	= Actual	
Apr-05	6.80	3.81	3.60	0	
May-05	6.80	5.91	3.60	Ō	
Jun-05	6.80	0.00	3.60	0	
Item C (D	ays Away	from Worl	k Rate) is	no longer being reported.	
`					
Project N	ame and	Number:			Strategic Plan
, •			o be less	than 5% of original award	X Business Plan
,	-			ing operational requirements.	Budgeted Priorities
	- F		.,	9 · F · · · · · · · · · · · · · · · · ·	Customer Service
Status: A	ccomplish	ned.			Workforce Dev.
	р				
<u>Mon</u>	th	Target		Actual	ECC Project
Apr		<u>- 1 aiget</u> < 5%		1.09%	Audit Response
May		< 5%		1.09%	Other
Jun		< 5%		1.09%	(Describe)
Jun	00	~ 576		1.09 70	
Project N	ame and	Number:	· · · · · · ·	······································	Strategic Plan
			ation pro	ocess for MIA Mover Project by	X Business Plan
September 2005.					Budgeted Priorities
					Customer Service
Status: P	rocess has	Workforce Dev.			
December		- ✓			
December	2003.	ECC Project			
Request f	or Dronos	Audit Response			
_	_	/ednesday		cember 16, 2004, as planned.	Other
rioposais	ar uut M	eunesuay.	August I	U, 40UJ.	(Describe)

8/12/2005 Page 10 of 16

Department Name: Aviation Reporting Period: FY 2004-2005 3rd Quarter

Project Name and Number:	Strategic Plan
ES 9: Reduce Volatile Organic Compound (VOC) emissions by 10% by	X Business Plan
2010. In FY 04-05, establish baseline and achieve a 4% reduction of VOC	Budgeted Priorities
emission by September 2005.	Customer Service
·	Workforce Dev.
Status: This project is about 80% complete. Edits by Environmental	ECC Project
Engineering Division management are being done.	Audit Response
	Other
	(Describe)
Project Name and Number:	Strategic Plan
ES 9: Maintain ISO 14001 Certification for Fuel Facility.	X Business Plan
	Budgeted Priorities
Status: Accomplished.	Customer Service
- ·	Workforce Dev.
Certification achieved; awaiting the certificate.	ECC Project
	Audit Response
	Other
	(Describe)
Project Name and Number:	Strategic Plan
ES 9: Maintain ISO 14001 Certification for Civil and Environmental	X Business Plan
Engineering.	Budgeted Priorities
	Customer Service
Status: Accomplished.	Workforce Dev.
	ECC Project
Certification Achieved; awaiting the certificate.	Audit Response
	Other
	(Describe)
Project Name and Number:	Strategic Plan
ES 9: Obtain ISO 14001 Certification for Procurement by September 2006.	<u>X</u> Business Plan
	Budgeted Priorities
Status: On going	Customer Service
Completed initial training; 5% of overall project completed.	Workforce Dev.
	ECC Project
	Audit Response
	Other (Describe)

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES Ownership: Assistant Aviation Director Rusiness Development

Ownership: Assistant Aviation Director Business Development	
Project Name and Number: TP 6: Improve overall Customer Service Survey Ratings by 5% from Spring 2004 to Spring 2005. (Baseline 3.3 out of a possible 5 in Spring 2004). Status: Overall Customer Service decreased by 6% (3.1) compared to same period last year. The mean scores were driven down mainly by difficulties getting to/from the airport and specifically at curbside drop-off; a decline in terminal facilities and specifically the appearance of the terminal; a decline in retail store service and specifically courtesy and speed of service; and a decline in the gate areas and specifically the long distances to them. Project Name and Number:	Strategic PlanX Business Plan Budgeted Priorities Customer Service Workforce Dev ECC Project Audit Response Other (Describe)
TP 6: Obtain one additional (net) international route by end of fiscal year. (Baseline: September 04 = 66 routes)	X Business Plan Budgeted Priorities Customer Service
Status: On target. Net international routes grew to 68. New routes initiated by American Airlines to St. Kitts in November 2004, to St. Lucia in November 2004, and to Bermuda in February 2005. Finnair discontinued seasonal service in 2005.	Workforce Dev ECC Project Audit Response Other (Describe)
Project Name and Number: TP 6: Obtain one additional (net) domestic low-fare carrier by end of fiscal year. (Baseline: September 04 = 4)	Strategic Plan _X Business Plan _Budgeted Priorities Customer Service
Status: Net low-fare carrier increased to 5 with commitment for TED service to begin in September, and ATA service in October, 2005.	Workforce Dev. LCC Project Audit Response Other (Describe)
Project Name and Number: TP 6: Obtain one additional (net) major cargo carrier by end of fiscal year. (Baseline: September 04 = 21)	Strategic Plan _X Business Plan _Budgeted Priorities Customer Service
Status: Target accomplished. Net cargo carriers increased to 22. VarigLog initiated cargo service to Brazil.	Workforce Dev. ECC Project Audit Response Other (Describe)

8/12/2005 Page 12 of 16

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

MAJOR PERFORMANCE INITIATVES

Ownership: Associate Aviation Director Minority Affairs

Ownershi	p. Associa	te Aviation Director Minortly Affairs	
Project N	ame and l	Number:	Strategic Plan
1		nall business/community outreach meetings to	X Business Plan
maximize	awareness	of contracting opportunities by September 2005.	Budgeted Priorities
6	1		Customer Service
Status: Ex	ceeding 1	arget.	Workforce Dev.
	Number of	Outreach	ECC Project
	Meeting (C		Audit Response
<u>Month</u>	Target	Actual	Other (Describe)
Apr-05	15	20	(Describe)
May-05	17	21	
Jun-05	19	23	
			,

8/12/2005 Page 13 of 16

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

PERSONNEL SUMMARY

A. Filled/Vacancy Report

	Filled as of			Actual	and the state of the state of	とうかんきょてるマッド かんこ	d and V each qu	はなの だしい 一	enoities	
NUMBER OF	September 30 of Prior	Current Year	Quar	49000110000000	Quai	· 6年最初的多	PARKANA C	设态) 心脉管管理。	Quar	TOTAL COMP
FULL-TIME POSITIONS*	Year 1647	Budget 1868	1659	Vacant 209	1664	Vacant 204	1657	Vacant 211	Fiffed	≥ Vacant :

^{*} Public Safety Departments should report the sworn versus non-sworn personnel separately and Departments with significant part-time, temporary or seasonal help should report these separately.

Notes:

B. Key Vacancies

Aviation Financial Performance Coordinator

C. Turnover Issues

D. Skill/Hiring Issues

Currently under a hiring freeze that requires Strategic Business Management to approve positions before recruitment can begin.

E. Part-time, Temporary and Seasonal Personnel (Including the number of temporaries long-term with the Department)

Part-time: 31; Seasonal: 0; Temporary: 11. Total = 42 as of June 2005

F. Other Issues

None

Page 14 of 16

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

FINANCIAL SUMMARY

Reporting Period: June 30, 2005 - 3rd Quarter (Preliminary & Unaudited)

Operating Revenue and Expenditures Activity (Preliminary & Unaudited) (in Thousands)

	Prior Year	FY 2004-05									
	Actual	Annual	Quar	er 3 rd		End of Year					
		Budget	Budget	Actual	Budget	Actual	Variance %	Projection			
Operating Revenue											
Aviation Fees and Charges	\$ 298,773	\$321,073	\$ 80,268	\$ 77,925	\$ 160,537	\$ 240,805	-5%	\$ 305,139			
Commercial Operations	177,612	140,018	35,005	37,475	70,009	105,014	6%	144,238			
Other Income	16,057	21,959	5,490	3,876	10,980	16,469	25%	23,703			
Total Operating Revenue *	\$ 492,442	\$ 483,050	\$120,763	\$ 119,276	\$ 362,288	\$ 361,258	.0%	\$ 473,080			
Operating Expenditures **											
Salaries and Fringes	\$ 161,538	\$ 172, 44 3	\$ 43,111	\$ 43,545	\$ 129,332	\$ 128,455	-1%	\$ 172,01			
Other Operating Expenses	152,589	162,856	40,714			109,733	-10%	158,38			
Capital	831	2,011	503	322		L	73%	2,50			
Total Operating Expenditures *	\$ 314,958	\$ 337,310	\$ 84,328	\$ 84,750	\$ 252,983	\$ 240,802	-5%	\$ 332,90			
Net Operating Income	\$ 177,484	\$ 145,740	\$ 36,435	\$ 34,526	5 109,305	\$ 120,456	10%	\$ 140,17			

^{*} Total operating revenue and expenditures does not include transfers to/from other funds.

Equity in Pooled Cash

(In Thousands)

III Titousaitusj									
	Prior Year		Actual Actual			Actual		Projected	
	31% 187	Year End		Quarter 1	1.5	Quarter 2	S_{1}	Quarter 3	Quarter 4
Fund/Sub-fund									
Aviation Department	\$	57,357	\$	66,101	\$	62,610	\$	61,185	\$ 34,440
						·			
Total	\$	57,357	\$	66,101	\$	62,610	\$	61,185	\$ 34,440

8/12/2005 Page 15 of 16

^{**} Expenditures are reported by category (personnel, operating and capital)

Department Name: Aviation

Reporting Period: FY 2004-2005 3rd Quarter

STATEMENT OF PROJECTION AND OUTLOOK

Total Operating Revenues for the fiscal year to date are consistent with budget. However, lower than budgeted Aviation Fees and Charges is expected to continue through the remainder of the fiscal year. Commercial Operations have offset some of these lower revenues. Other revenues in the form of lump sum grants received during the first quarter of the fiscal year will not be available as an offset. Therefore, operating revenues for the fiscal year are projected to hold operating expenses for the fiscal year below budget. However, projected net revenues for the fiscal year remain lower than budget.

The aviation industry is in a crisis. The financial difficulties faced by the major US airlines since 2000 have not been resolved and are exacerbated by the current high fuel prices. Those difficulties are translating into lower landed weight and seats at MIA during the three-quarters of the fiscal year thereby resulting in lower aviation revenues than budgeted.

The projected reduction in net revenues will result in lower surplus revenues that are available to reduce the landing fee rate for airlines operating at MIA in fiscal year 2006.

To mitigate these negative projections, the Department has initiated a hiring freeze in addition to the County-wide hiring freeze. This hiring freeze is expected to continue through fiscal year 2006.

DEPARTMENT DIRECTOR REVIEW

The Department Director has reviewed this report in its entirety and agrees with all information presented including the statement of projection and outlook.

José Abreu, P. E.

Aviation Director

Page 16 of 16